

WILLIAMS ADVANCEMENT AGENCY

EXECUTIVE SEARCH & CONSULTING



Director of Client Relations

Elizabeth Newton founded The Green Floor, a business consulting and virtual assistance firm. She is a certified and active member of the International Association of Business Consultants and has extensive experience in networking, public relations, and project management. In addition, she gained insight into the legal analysis and analytical thinking, through her executive roles at Oracle Corporation, Good Shepherd, and her time at Seton Hall, the University of Law.

In her role with WAA Executive Search & Consulting, Elizabeth oversees all aspects of client relations, from creating and nurturing long-term business relationships with customers, developing plans to address clients' needs, building business partnerships, and providing business analysis and public relations support.